

Careers for ESTJ Personality Types

Whether you're a young adult trying to find your place in the world, or a not-so-young adult trying to find out if you're moving along the right path, it's important to understand yourself and the personality traits that will impact your likeliness to succeed or fail at various careers. It's equally important to understand what is really important to you. When armed with an understanding of your strengths and weaknesses, and an awareness of what you truly value, you are in an excellent position to pick a career which you will find rewarding.

ESTJs generally have the following traits:

- Natural leaders - they like to be in charge
- Value security and tradition
- Loyal
- Hard-working and dependable
- Athletic and wholesome
- Have a clear set of standards and beliefs which they live by
- No patience with incompetence or inefficiency
- Excellent organizational abilities
- Enjoy creating order and structure
- Very thorough
- Will follow projects through to completion
- Straight-forward and honest
- Driven to fulfill their duties

ESTJs have a lot of flexibility in the types of careers that they choose. They are good at a lot of different things, because they put forth a tremendous amount of effort towards doing things the right way. They will be happiest in leadership positions, however, because they have a natural drive to be in charge. They are best suited for jobs that require creating order and structure.

ESTJ CAREERS

SALES/SERVICE

Insurance agent
Sales (tangibles): computers, real estate
Funeral director
Cook
Military officer
Teacher: trade, industrial, technical
Government employee
Security guard
Sports merchandise/equipment sales
Pharmaceutical sales
Telecommunications security
Police/probation/corrections/officer

TECHNICAL/PHYSICAL

Engineer: mechanical/applied fields
Computer analyst
Auditor
General contractor
Farmer
Construction worker
Pharmacist
Clinical technician
Accounting internal auditor
Technical trainer
EEG technologist/technician
Paralegal

MANAGERIAL

Bank officer/loan officer
Project manager
Officer manager
Administrator
Factory supervisor
Date base manager
Purchasing agent
Credit analyst
Regulatory compliance officer
Budget analyst
Administrator: health services
Chief information officer
Management consultant: business operations
Logistics and supply manager
Bank manager/loan officer
Credit analyst/counselor

PROFESSIONAL

Dentist
Physician: general medicine
Stockbroker
Judge
Executive
Teacher: technical/trades
Civil/mechanical/metallurgical engineer
Corporate finance lawyer
Electrical engineer
Primary care physician
Industrial engineer
Paralegal
Pharmacist

ORGANIZATIONAL

DEVELOPMENT

Employment development specialist
Human resources development specialist
Social scientist
Diversity manager
Consultant: team building/conflict resolution